



**A FORTUNE 500 FINANCIAL SERVICES GIANT SWITCHED TO RESULTS**

**Savings of 12% achieved over 6 months**  
along with other ROI benefits realized within 10 months.



**The Need:**

- Leverage the power of analytics for “low cost-high impact” operational energy-saving measures.
- Centralize technology platform for better visibility of building energy and operational performance data for business intelligence.

**25% reduction**  
in scope 1&2 emission by 2020 from baseline year 2013

**ANALYZE**

**1000** | **5** | **150** | **1500**  
Average occupancy | RTUs | VAVs | data points for analytics

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Commercial mixed-use building

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Building managed by a leading facility management firm



**10+**  
distinct operational savings measures

**The Solution:**

- Advanced analytics to correlate data from BMS, EMS, Occupancy & Weather systems.
- Unique Managed Energy Services engagement model for 100% multi-year focus to meet savings targets.



**The Results:**

- Swift reduction in energy consumption
- Improved working environment for occupants
- Improved asset operational performance

**12%**  
energy savings

**ACCELERATE**

**The Future:**  
Establish Energy Operations Center (EOC) covering 1000+ branches and 50+ mixed use buildings across USA, covering 12 Mn sq ft and \$30 Mn annual energy spend.

